



# SPECIAL OFFERS FROM COMFORT CONTROL SYSTEMS

**Comfort Control**  
SYSTEMS, INC.

## 25% OFF PRODUCTS & SERVICES TO KEEP YOUR HOME HEALTHY YEAR ROUND

**NOW**

<b>Dynamic Air Cleaner</b> .....	<b>\$397.00</b> .....	<b>\$297.75</b>
<b>Aprilaire Filter #2410</b> .....	<b>\$475.00</b> .....	<b>\$356.25</b>
<b>Beckett Heat Manager</b> .....	<b>\$395.00</b> .....	<b>\$296.25</b>
<b>Aprilaire Humidifier #600</b> .....	<b>\$475.00</b> .....	<b>\$356.25</b>
<b>Power Duct Cleaning</b> .....	<b>\$375.00</b> .....	<b>\$281.25</b>
<b>Ultraviolet Light</b> .....	<b>\$397.00</b> .....	<b>\$297.75</b>
<b>Chimney Cleaning</b> .....	<b>\$150.00</b> .....	<b>\$112.50</b>
<b>Broan Hepa Air Purification / Ventilation System</b> .....	<i>In-home Estimate</i>	
<b>Broan Hepa Air Purification System</b> .....	<i>In-home Estimate</i>	
<b>Wholehouse Dehumidifier</b> .....	<i>In-home Estimate</i>	
<b>Arzel Zone System (Forced Air Zoning)</b> .....	<i>In-home Estimate</i>	

Discount does not include major equipment purchases such as furnace and central air conditioner  
Excludes all previous purchases - Offers expire December 31, 2009

**FURNACE TUNE UP SPECIAL**  
 \$89.99 Gas Furnace  
 \$109.99 Oil Furnace  
 \$119.99 Oil Boiler



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**Fall Issue  
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## A MESSAGE FROM RON



I hope you all enjoyed our one week of summer this year! We stayed fairly busy even with the mild weather. The economy appears to be on the upswing with people taking advantage of some pretty good incentive programs. Tax credits and Focus on Energy rebates are still available on HVAC equipment along with manufacturer's rebates.

Fall is a time of transition. We prepare for the cold months ahead. We turn our inventory from air conditioning to heating. Furnaces are getting checked to make sure they are ready for the winter. This year, we have had to deal with some unique situations that keep things challenging and interesting.

Dale is finally back to work after a long absence due to an injury. He broke both bones in his lower right leg. I cringe just writing this! Surgery was required and a metal rod was inserted in the larger bone. He was off since the beginning of June healing and rehabbing. We weren't going to just let him lay around and get fatter and sassier than he already is, so we put him to work on our website. He did a nice job upgrading and changing our site. Check it out at [www.comfortcontrolsystems.com](http://www.comfortcontrolsystems.com).

Tony's brother Brandon helped us out this summer. He worked in the shop with Greg running parts, making sheet metal fittings

and checking in inventory. He went back to Michigan Tech in August. We wish him well in his studies and hope to see him back next summer.

Charlie was back for three weeks in September on leave from his second tour in Iraq. He should be done in January. He is planning on using his GI bill to attend NWTC to get his degree in HVAC. He's been taking courses on line to get core and electives out of the way. We look forward to his safe return later this winter.

Neil will be missing work for at least six months. He was diagnosed with acute leukemia last week. He is responding to treatment extremely well and his doctors are very optimistic of his chances for a full recovery. Our prayers are with him and his family.

As you can see, things have been anything but dull around here. I can do without the situations where our people are in danger. It makes the business side of things seem like a piece of cake.

*Ron*

## NEW THERMOSTATS FROM HONEYWELL

Honeywell introduces the world's first high-definition, full color thermostat that redefines what a thermostat can do and how a thermostat can look. The Prestige line of thermostats have a unique on-screen display that displays information in a way that is easy for you to understand.



The setup screens use natural language to ask questions like "What time do you wake up in the morning?" to guide you through programming without the need of an owners manual. This not only makes programming a breeze, but also can save you up to 33% on annual heating and cooling costs.

Available with these thermostats is the Portable Comfort Control. This is a handheld device that senses temperature wherever it goes - giving you the freedom to make adjustments from anywhere to be comfortable in the rooms where you live. Plus, in temperature-zoned homes, the Portable Comfort Control can act as the master control for all zones in the home, providing you with maximum total home comfort, convenience and energy savings.

Also new are the RedLINK Wireless systems. It allows easy installation and retrofit of: relocating a thermostat; offer temperature control on-demand; upgrade to multi-stage equipment; easily zone a

home without running thermostat wires; display outdoor temperature and humidity; and wirelessly control humidity. The Portable Comfort Control can also be used with this system giving homeowners the freedom to make adjustments anywhere in the home. The controls are easy to use touch-screen that consumers have rated 10 times easier to use than other equipment.

For further information, call the office. We will be happy to go over your specific interests with you.





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## FLU SEASON IS UPON US!

We hear everywhere in the media what a terrible flu season we are expecting this winter. What can you do to keep your home as safe as possible to prevent the spread of the flu? Since we can't seal ourselves off from the rest of the world, here are a few things you can do to your home comfort system to minimize your risk and keep your home healthy year round.

The American Medical Association list respiratory ailments, often caused by poor indoor air quality (IAQ), as the third largest cause of death in the U.S. The EPA has said that indoor air is often 7-10 times worse than outdoor air. We tighten our homes to save energy but this limits air infiltration and natural ventilation. This leads to stale, smelly or stagnant air inside our homes and the 'trapping' of pollutants.

Keeping your comfort system clean is the first step in maintaining a healthy home. Your furnace and ductwork should be cleaned regularly to eliminate build-up of contaminants. Your ducting system circulates the air you breathe in your home. If you clean everything else in your home why wouldn't you want to make sure that your ducts are clean?

Filtration in your comfort system is also important to keep contaminants from entering your ductwork. A wide range of filters are available to help you keep your system operating efficiently and reduce organisms that cause health problems. HEPA filters (high efficiency particulate air) with antimicrobial protection is the most effective filtration

available, capturing 99.97% of air borne particles including dust, allergens and pet dander.

Humidity control in your home is also very important. Levels too low or too high increase the ability of mold, mildew and other possible health hazards to grow in your house. Maintain indoor relative humidity between 40 to 60 percent to minimize these hazards. We offer humidifiers that install on your comfort system for whole house humidification. More often than not, homes are too tight and have too much humidity. This leads to molds and mildews growing in your home and helps germs and viruses to multiply also. We need to expel the stale moist air and bring in fresh drier air. The most efficient way to do this is with an air to air heat exchanger or heat recovery ventilators. Below is a diagram of how they work. These systems capture around 70% of the energy already expended to temper incoming air. We offer an HRV that has a HEPA filter included in the system filtering both indoor and outdoor air.



Germicidal ultraviolet lights are available for your comfort system. They have been used for killing harmful microorganisms and disinfecting drinking water for over 70 years. Ultraviolet light represents the frequency of light between 200 and 400 nanometers that cannot be seen by the naked eye. It is divided into three distinctive bands with UV-C proving to be effective in microbial destruction. It is installed in your ducting system at a point where all the air from your home passes through the UV light as shown in the picture below.



We want to help you keep your home healthy this winter and for years to come. Call us for more info and have a safe, healthy winter!

## TESTIMONIALS

Dear Mike,

My experience with Comfort Control started with a professional estimate that was very to the point & very understanding in layman's terms just exactly what was going to take place & how long it was going to take to do it. Two weeks after the estimate, a team of 4 men showed up with 2 trucks & all the equipment needed to replace the duct work & my furnace. Very clean by laying plastic down on the steps and floors. Removed all the old duct work & old furnace & proceeded to install the new furnace & all the duct work. The men were very professional in all the work they did

& worked together as a team to get the job done right. They were very concerned with the placing of the exhaust for the furnace, the AprilAir control & the cold air return as they asked me where I would like them placed as not to disturb my landscaping outside.

Wow, I never saw such professionalism in my life & the concern these men had with my property & the concerns of leaving anything a mess. Duct work cleaning was very well-done, not a mess left behind. When the job was done, nothing was left behind & no one to clean up after. Excellent job! The men that were here to service were very well-mannered &

told me every little tip that would save me cost on my heating.

I was very impressed at the way the office handled my insurance claim in a very professional manner... I have highly recommended this company to many people.

Very well-satisfied with everything  
Thank you very much.  
Very well done.

F.G.



## IS A HYBRID HEATING & COOLING SYSTEM RIGHT FOR YOU?

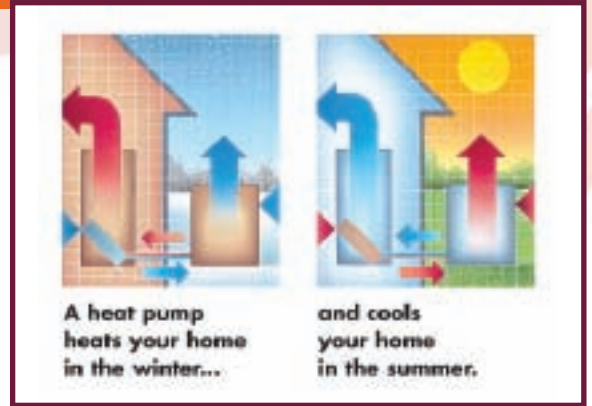
Most consumers are familiar with the term “hybrid” in reference to cars that combine electric and gas fuel for better performance. Long before dual-fuel cars were on the market, a consumer could get a dual-fuel heating and cooling system. A central hybrid system uses gas and electric to reduce heating expense in the winter while keeping your home comfortable. It is the most efficient type of system that does not compromise comfort.

The most common heating and cooling system set-up is a gas furnace with a coil and an electric air conditioner. This is a ‘split system’ which means the coil is located inside the home with the furnace and the rest of the cooling components are outside. If you have hot water heat, an air handler inside the house has the coil and blower with the rest of the cooling components outside. A split-system heat pump is also similar in set-up, however it has the ability to also heat the home on cold days using electric heat. The heat pump moves heat from outdoors into the home. This is more cost effective than other electric heating methods, such as electric furnaces or space heaters, which must create heat.

A dual fuel or “hybrid” system actually uses a heat pump with a gas furnace. The outdoor system is the heat pump and the indoor section uses a gas furnace or a gas boiler and air handler. The heat pump is set up to heat the home until the outdoor temperature reaches a specific degree. Once below the set outdoor temperature, the system switches to gas heat. A dual fuel system is more efficient because it cost less to heat a home with a heat pump than a furnace, resulting in savings.

If electric is more efficient, why not run a heat pump all the time? At specific outdoor temperatures, heat pumps have a difficult time keeping up with the demand and become less efficient in heating the home. A hybrid system makes the most sense because it will choose the most cost effective way to heat your home based on outdoor temperature. Hybrid operating cost will always be better than a gas furnace /air conditioner of equivalent efficiency.

New thermostat and equipment technology have evolved to make dual-fuel set-up easier to install and manage. A compatible programmable



thermostat featuring dual-fuel mode and an outdoor sensor on the heat pump is installed with the system. A “set point” is entered into the program which becomes the trigger temperature to switch from electric to gas heat. We will provide the set point that gives you the most efficient operation of your system based on our climate. For more information on how a hybrid system can save you money on your utility bills, call our office and ask for Mike or Dan.

up to **\$4,000\*** OFF  
Complete Amana Hybrid  
Heating-Cooling System

Amana Hybrid System could  
save you up to  
**60%**  
on your utility bills!

### Your Savings include:

- Tax Stimulus Credits
- Manufacturer’s Rebates
- Focus on Energy Rebates
- Trade-in Specials

## ATTIC AIR CONDITIONING FALL SHUT DOWN PROCEDURE

As summer recedes and the days get shorter, it is time to shut down your Attic Air Conditioning system. You need to do this or condensation may form in your air ducts, possibly ruining your ceiling & duct work.

1. Close all ceiling registers tightly. This prevents warm air from migrating up into the attic ductwork.
2. Seal off the return air grills. A piece of Styrofoam or similar insulation that fits tightly into the grill can be used. We can provide this for you if needed.

3. Blow out and add antifreeze to your condensate drain line running out of your air handler.

4. We strongly recommend having insulation blown over the ducting in your attic if you have not already done so. This will help avoid condensation problems and will help save on your utility bill.

5. Once the summer rolls around, open all the registers and replace the Styrofoam with an air filter.

Call us at (920) 336-7112  
for any questions.

**NOTE:** This does not apply to Hybrid Systems.  
You will be using your air handler all winter long!

## MEET JASON HILLMANN



**Jason Hillmann**  
HVAC Technician

Jason has been with Comfort Control Systems for three years now. He has fourteen years experience in the heating and cooling industry. Jason is a graduate of the HVAC/R program at NWTC. Jason is a NATE (North American Technician Excellence) Certified Technician.

Jason and his wife Kelli, have a six year old daughter Gabrielle and a three year old son Samuel. They keep them very busy! They enjoy living in the Bellevue area. Jason’s hobbies are fishing, hunting and participating in sporting events.